



YOUNGevity®

Social Selling Commission



The Difference Between QV & BV

QV = Qualifying Volume

- Qualifies your account
- Counts in PQV & GQV
- Does not pay out commissions

BV = Bonus Volume

- Commissions are calculated on this
- Can be 0% to 80% of the wholesale price – depends on item
- Averages 70-80%



Quick Start Explanation

- 30% of the BV on all new customers for 30 days from their enrollment date
- Pays out a max of \$225 commission on orders up to 750BV
- Includes Preferred Customers & Distributors
- Pays out Weekly
- You must have 100 PQV in the month of the order & enrollment

Retail Orders Social Selling

New Retail Customer

- 20% Retail commission paid out as direct pay
- Creates a PC in the system on your line 1
- Pays out Quick Start 30% of BV
- Must have 100 PQV on your account
- Retail customers in social selling do not count as PQV

Existing Retail Customer

- 20% Retail commission paid out as direct pay
- Uses the PC in the system on your line 1
- Pays out 8% of BV if you have 100 PQV or 5% of BV if you have 50PQV
- Does not count in PQV

Wholesale Orders Social Selling

New Wholesale Customer

- Creates a PC in the system on your line 1
- Pays out Quick Start 30% of BV
- Must have 100 PQV on your account

Existing Wholesale Customer

- Uses the PC in the system on your line 1
- Pays out 8% of BV if you have 100 PQV or 5% of BV if you have 50PQV

When Do I get Paid?

- Quick Start & Retail Commission pay our weekly 2-3 weeks after the sale
- Residual Commission pays out monthly on the 15th of the following month
- You should qualify your account with PQV in the beginning of the month with the required PQV (use auto ship) to ensure you get your commissions as quickly as possible
- There is a catch up provision, that happens at the end of the month on quick start if you are not qualified at the time of the sale
- Quick start requires 100 PQV – Retail Orders require 50 PQV

Social Selling Customer Service

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