

GIGI HILL

# RETAIL COMMISSION PLAN

2018

## RETAIL COMMISSION

**28.5%**

## QUICK START

Enjoy **30%** of BV,  
paid on both wholesale  
and retail sales of new  
customers.

## FAST START

**\$70-\$100 BONUS**  
when a CEO kit is sold.



*Live with intention, play with abandon, be fearless in your pursuits*

*~gigi hill*

For full details go to  
<https://youngevity.com/opportunity/#compensation>

# COMPENSATION PLAN SUMMARY

Associate		Brand Associate	Sales Associate	Senior Associate	1 Star Executive	2 Star Executive	3 Star Executive	4 Star Executive	5 Star Executive	Emerald Ambassador <sup>4</sup>	Ruby Ambassador <sup>4</sup>	Diamond Ambassador	Black Diamond Ambassador
PQV (Personal Qualifying Volume)	50	100	150	200	250	300	300	300	300	300	300	300	300
PQV = Personal wholesale orders plus personal retail customer volume.													
GGV <sup>1</sup> (Group Qualifying Volume)				1,000 (1st-3 levels)	5,400 (1st-3 levels)	7,500 (1st-3 levels)	10,500 (1st-3 levels)	27,000 (1st-3 levels)	43,200 (1st-3 levels)	75,000 (1st-3 levels)	100,000 (1st-3 levels)	43,200 (1st-3 levels)	43,200 (1st-3 levels)
OQV (Overall Qualifying Volume)										750,000	1,500,000	3,000,000	6,000,000
Team			(3) Active Preferred Customers or Associates (1st level)	(3) Active Preferred Customers or Brand Associates or above (1st level)	(3) Active Sales Associates or above (1st level)	(3) Individual Active 1 Star Executive legs	(5) Individual Active 1 Star Executive legs	(6) Individual Active 1 Star Executive legs	(9) Individual Active 1 Star Executive legs	(12) Individual Active 1 Star Executive legs	(12) Individual Active 1 Star Executive legs	Qualified 5 Star Executive	Qualified 5 Star Executive
	1	5%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%
	2	5%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%
	3		7%	7%	7%	7%	7%	7%	7%	7%	7%	7%	7%
	4		6%	6%	6%	6%	6%	6%	6%	6%	6%	6%	6%
	5		6%	6%	6%	6%	6%	6%	6%	6%	6%	6%	6%
	6				8%	8%	8%	8%	8%	8%	8%	8%	8%
	7 Infinity Bonus <sup>2</sup>				2%	2%	6% <sup>3</sup>	6% <sup>3</sup>	6% <sup>3</sup>	6% <sup>3</sup>	6% <sup>3</sup>	6% <sup>3</sup>	6% <sup>3</sup>
	8				2%	2%	2%	6% <sup>3</sup>	6% <sup>3</sup>	6% <sup>3</sup>	6% <sup>3</sup>	6% <sup>3</sup>	6% <sup>3</sup>
	9+				2%	2%	2%	2%	2%	2%	2%	2%	2%
GLOBAL RESIDUAL COMP. PLAN													
I. Coding Bonus Refer to pg. 2 for details			\$15	up to \$35	up to \$100	up to \$140	up to \$170	up to \$180	up to \$190	up to \$190	up to \$190	up to \$190	up to \$190
II. Car Bonus Refer to pg. 3 for details. Training manual coming soon.					\$500 <sup>4-6</sup>	\$600 <sup>6</sup>	\$800 <sup>6</sup>	\$1,000 <sup>6</sup>	\$1,500 or \$2,000 <sup>6</sup>	n/a	n/a	n/a	n/a
III. Global Revenue Share Bonus Pool Qualified 5 Star Executive and up receive proportionate share of company global business volume.									YES	YES	YES	YES	YES
IV. Recognition: Rank Advancement, Circle of Honor See training manual for details (coming soon).													
V. Diamond Trip of a Lifetime Training manual coming soon.													
CEO QUALIFIED REWARDS													
1 Group Qualifying Volume (GQV) extends through 3 levels of the Global Residual Comp. Plan (including your own) with compression. Compression occurs when volume from a distributor/preferred customer rolls up 1 or more levels due to volume less than 50 PQV in those levels.													
2 1 Star Executives and above on level 7 and higher earn a 2% Infinity Bonus paid to a potentially unlimited number of levels through 6 generations of Sales Associates.													
3 Already includes 2% Infinity Bonus.													
4 To achieve Emerald Ambassador or Ruby Ambassador ranks, you must achieve the applicable qualifications for three consecutive months, with no more than 50% coming from any single downline leg.													
5 Only 1 Star Executives require a minimum of 12 personally enrolled qualified Brand Associates													
6 Car bonus earned after 2 consecutive months of qualifying at any Star rank the first time (does not have to be the same Star rank). Once this has been accomplished, the car bonus will be paid out on any month afterwards, as long as the requirements have been met for that Star Rank. See "Car Bonus Payout Breakdown" on the backside for more details.													