



YOUNGEVITY

YOUR PATH TO BETTERMENT



Youngevity is Your Path to Opportunity

- We are a global, publicly traded company
- We're building on our 20 years of experience to create a new kind of company
- We help you customize the business that you want



Youngevity Changed My Life





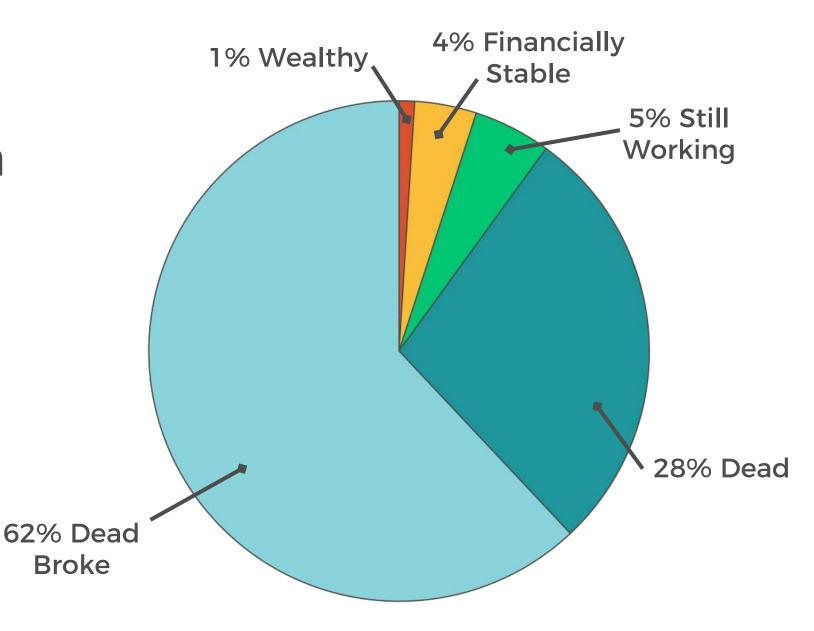
Youngevity Changed My Life





The 40 Year Plan

For every 100 people who reach the age of 65





Traditional Business Has Changed

- Growth of on-line shopping
- Growth of social selling
- By 2020 1 out of 2 people will be part of the Gig Economy
- Traditional retirement planning no longer applies





Something For Everyone













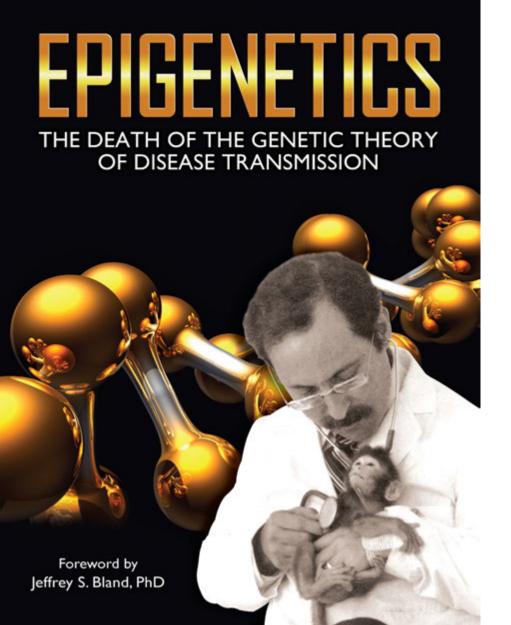
Dr Joel Wallach

- Founded Youngevity in 1997
- Author of "Dead Doctors Don't Lie" and more
- 90 For Life 90 Essential Nutrients
- Key in making selenium a required nutrient
- Petitioned the FDA for authorized health claims

For a full list of the FDA Authorized Health Claims visit: www.fda.gov/Food/IngredientsPackagingLabeling/LabelingNutrition/ucm2006876.htm#Approved_Health_Claims



Joel D. Wallach, BS, DVM, ND Ma Lan, MD, MS, LAc Gerhard N. Schrauzer, PhD, MS, FACN, CNS



Epigenetics

ep·i·ge·net·ics /epəjə'nediks/

noun

The study of changes in organisms caused by modification of gene expression rather than alteration of the genetic code itself.

"epigenetics has transformed the way we think about genomes"



Plant Derived Minerals

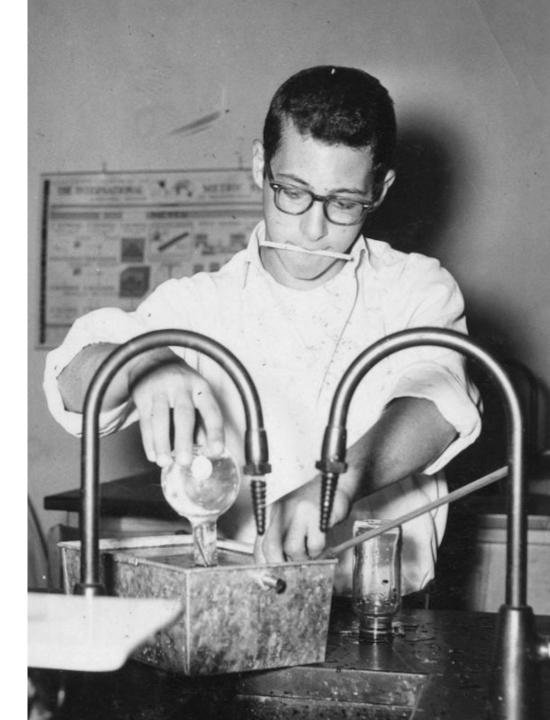
- The key to health is giving your body all the 90 essential nutrients it needs
- Most mineral supplements are only 8 - 12% absorbable
- Youngevity plant derived minerals are up to 90% absorbable





40 Years of Research

- Hundreds of thousands follow Dr. Wallach's nutritional advice
- Top notch scientific advisory board
- Top notch athletic advisory board





Healthy Body Paks

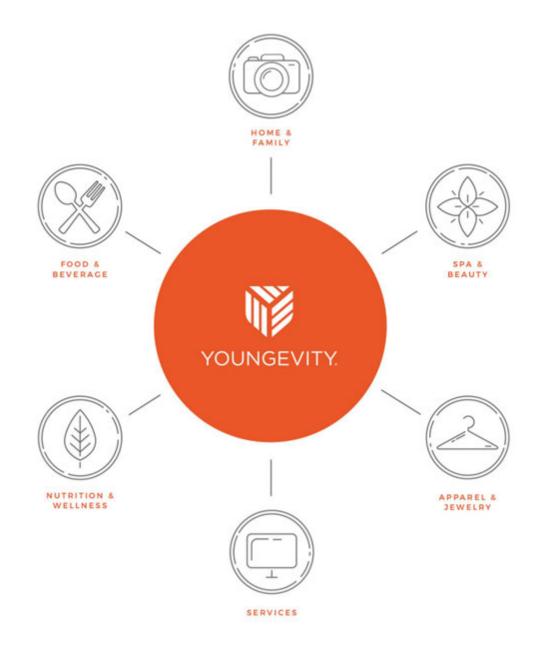
No Wrong Choice





Nutrition is at **Our Core** ERAL ? Youngevity SLENDER FX Youngevity STRAWBERRY KIWI-MINS WEIGHT MANAGEMENT BARS RE CARAMEL All-Natural + High Protein + Soy-Free Gluten-Free + Low-Glycemic 8 10 BARS INSIDE! NET WT. 21.90 OZ (629 each) CM CREAM 2 Koz. (60 m





- 6 top selling retail categories
 - Nutrition & Wellness
 - Memory Keeping
 - Spa & Beauty
 - Food & Beverage
 - Apparel and Jewelry
 - Services (not yet available)
- Find out more on my website



Nutrition & Wellness





Home & Family







Spa & Beauty





Jewellery





Food & Beverages





Earn a Little Extra

- You set your hours
- You work where you want
- Make Youngevity your part time business
 or your full time job You decide
- Get paid weekly







- #PickYourPassion
- #SwapWhereYouShop



How do I Get Started?

Associate

- Wholesale pricing
- Free shipping on autoship
- Earn "Thank you cheques"

Go CEO

- Enjoy Associate membership benefits plus more!
- Additional bonuses
- Get paid 10 different ways





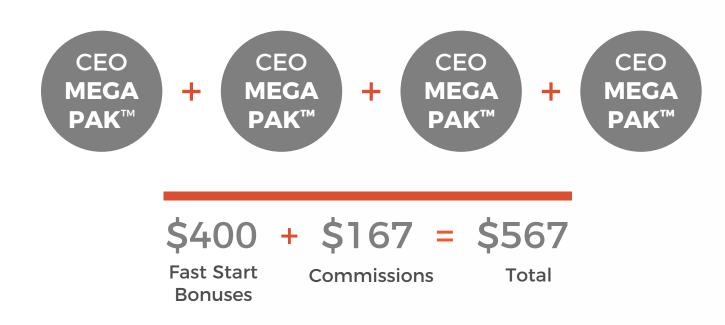
Get Paid in 10 Different Ways

- 1. Retail Profits
- 2. Quick start bonus
- 3. Fast start bonus
- 4. Team commissions
- 5. Coding bonuses
- 6. Leadership bonus
- 7. Car bonus
- 8. Revenue sharing
- 9. Product credits
- 10. Dream car giveaway





Fast Track For Success



*Total value received, including commission bonuses.

For illustration purposes only. Actual results may vary based upon Coding group and other factors. Assumes enroller has \$100 Autoship.





Getting Paid Basics

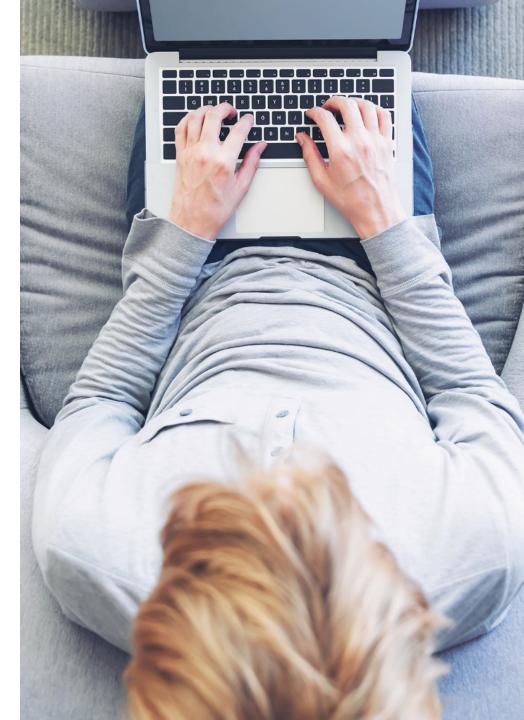
Fast Start, Quick Start & 1st Stage of Coding Bonuses

| Number of Customers* | Minimum Commission | Number of CEO Packs | Minimum Commission | Min. Monthly Income |
|-------------------------|-----------------------|------------------------|-----------------------|------------------------|
| 1 | \$45 | 1 | \$133 | \$178 |
| 2 | \$90 | 2 | \$266 | \$356 |
| 3 | \$135 | 3 | \$399 | \$534 |
| 4 | \$180 | 4 | \$567 | \$747 |
| 5 | \$225 | 5 | \$735 | \$960 |

*Avg. customer order value 150 BV

Potential commissions in this example are based on earnings from Quick Start, Fast Start, Residual and 1st stage of Coding Bonuses. Youngevity prohibits distributor income claims; each distributor's earnings, if at all, will vary based on differing economic and demographic conditions.





Monthly Residual Bonus

What is your goal?

| Level | Level % | Distributors & Customers | BV | Monthly Commissions |
|-------|------------|-----------------------------|--------|------------------------|
| 1 | 8% | 4 | 600 | \$48 |
| 2 | 8% | 16 | 2,400 | \$192 |
| 3 | 7 % | 64 | 9,600 | \$672 |
| 4 | 6% | 256 | 38,400 | \$2,304 |
| 5 | 6% | | | |
| 6 | 8% | | | |
| 7 | 4% | | | |
| 8 | 4% | | | |

*For training and illustration purposes only. Actual results may vary based upon many factors. Monthly residual based on 150BV at all distributor and customers positions.







Be the Change Foundation

- Products help fund foundation
- Supports a number of charities worldwide
- Random Acts of Kindness #RAK You serve your community your way

Youngevity Rewards

- Pick your passion. Pick your rewards
- You pick the rewards, you want!
- Cash incentives
- Once in a lifetime trips
- Top Achiever's Club





Youngevity is Your Path to Opportunity

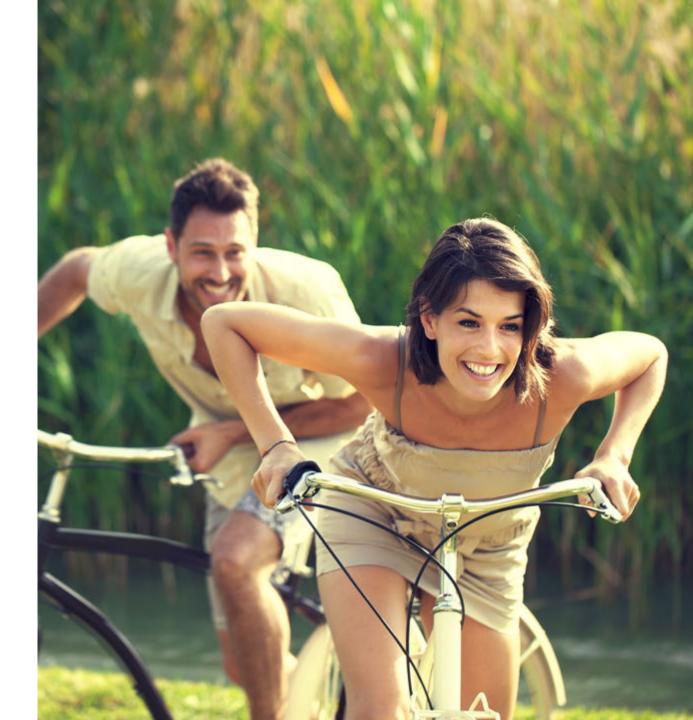
- We have the products and services that give you the best chance for success
- Built on 20 years of success
- A community to support you
- Part of the New Economy
- You decide if you want to earn a little extra income, or full time income
- 100% satisfaction guarantee

YOUNGEVITY.



Ok! Let's Get Started

- 1. Get the CEO or Product Pack that's right for you.
- 2. Become a Youngevity Associate
- 3. Schedule some time with me so I can answer any questions









YOUNGEVITY

YOUR PATH TO BETTERMENT



Food and dietary supplement products sold by Youngevity are intended to contribute to the daily diet and overall health and are not intended for use in the prevention, treatment, mitigation, or cure of any disease or health related condition. Individuals who have or suspect they have an illness or who wish to commence a diet or exercise program should consult an appropriately licensed health care practitioner for a medical history evaluation, diagnosis, treatment, and health recommendations.

Youngevity prohibits its distributors from making income earning claims in association with the promotion of Youngevity business opportunities. Whether an individual who becomes a Youngevity distributor will earn more than he or she pays for the business opportunity depends on multiple independent and dependent variables that are impossible to predict, such as economic factors unique to each location where product sales are attempted and the sales talents of each individual distributor.



Optional slides

Residual Compensation

Example 1*

| Reps | Man Hours Per Month | Volume |
|------|------------------------|--------|
| Ме | 20 | 150 |
| 2 | 40 | 300 |
| 4 | 80 | 600 |
| 8 | 160 | 1,200 |
| 16 | 320 | 2,400 |
| 32 | 640 | 4,800 |

Commissions: \$9,300 x 7% = \$650

*Assumptions

- 1. \$150 Average Order per month
- 2. 5 Hours per week = 20 hours per month
- 3. 7% Average commission
- 4. Commissions on 5 levels





Residual Compensation

Example 2*

| Reps | Man Hours Per Month | Volume |
|------|------------------------|----------|
| Me | 20 | 150 |
| 3 | 60 | 450 |
| 9 | 180 | 1,350 |
| 27 | 540 | 4,050 |
| 81 | 1,620 | 12,150 |
| 243 | 4,860 | 36,450 |
| 363 | 7,280 | \$54,450 |

Commissions: \$54,450 x 7% = \$3,800

*Assumptions

- 1. \$150 Average Order per month
- 2. 5 Hours per week = 20 hours per month
- 3. 7% Average commission
- 4. Commissions on 5 levels





The Gig Economy

- In the Gig Economy traditional "Corporate" long term jobs are vanishing
- But short and flexible opportunities are growing
- Currently 1 out of 3 of us work as part of the Gig Economy
- By 2020 **half** of all of us will work as a part of the Gig Economy



Spa & Beauty

Essential Oils CEO Mega Pak



Jewellery

Mialisia CEO Mega Pack

