CARE Sponsoring - Follow Up Form





lame:	Home Phone:
ddress:	
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Reconnect - Secure Appointment - Present t	he Opportunity:
Before we talk more about the business, can yo	ou tell me a little more about yourself?
What about the business sparked your interest	
How can you see a business like this fitting into	o your life?
How much income would you like to earn mo	onthly?
Would working hours per week fit into your schedule to make that income?	

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Invite Objections:



Do you have any specific questions for me?

What fears, concerns or other questions do you have?

We've covered a lot, how are you feeling about everything so far? (If good proceed)

Guide To Decision:

It sounds like this may be a good fit for you, have you looked at the kit options?

If you are ready, we can take the next step we can enroll you together right now. It will only take a few minutes, how does that sound to you? _

(If unsure) Would you like to take an extra day to think about it and we can talk again tomorrow?

(If still unsure) Would you like to attend my next event/meeting to see if this is something that may be a further fit for you?



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